

Niagara County provides medical care and services that are noted for their high quality, availability and easy access. The greater Buffalo-Niagara Falls area offers a vast array of treatment facilities, hospitals and research centers.

Properly delivered health care can mean the difference between turning a profit and realizing a loss. Locate in Niagara County and we will work to keep you and your bottom line in the best of health.

HOSPITALS

NIAGARA FALLS MEMORIAL MEDICAL CENTER

621 Tenth Street
Niagara Falls, N.Y. 14302
(716) 278-4000 Fax: (716) 278-4614
Website: www.nfmmc.org



The new ER1 Emergency Department and The Heart Center of Niagara represent an investment by Niagara Falls Memorial Medical Center of \$20 million in better health for the Greater Niagara region.

On the second floor of this new facility you'll find The Heart Center of Niagara, has the only cardiac suite in Western New York featuring two leading technologies for non-invasive heart disease diagnosis: a Positron Emission Tomography (PET) scanner and a leading-edge, 64-slice Computed Tomography scanner.

Beds	171
MD's 22 FTE's incl. 6 Residents (5DO's)	
RN's-LPN's	189-17
total staff	845 FTE's
Avg. salary:	
RN	\$30/hr.
LPN	\$19/hr.
Aides	\$15/hr.
2009 Admissions	7,021
2009 Outpatient Visits	184,908
2009 Occupancy Rate	58.6%
2009 Average Stay (acute)	5.03 days
2009 Revenues (millions)	\$85.7
2009 Expenses (millions)	\$84.1
2009 Bad Debt and Charity	\$4.7 M
President/CEO	Joseph A. Ruffolo
Chairman	James C. Roscetti
No. and type of off-campus facilities/center:	2 primary care, 2 ambulatory care, 1 mobile health unit, 1 long-term care
WNY Medical Network Membership	None
Year Founded in WNY	1895

SOURCE: Niagara Falls Memorial Medical Center, 12/2/10

EASTERN NIAGARA HOSPITAL

Lockport Site:

521 East Avenue
Lockport, N.Y. 14094
(716) 514-5505

Newfane Site:

2600 William Street
Newfane, N.Y. 14108
(716) 778-5111

Beds	205
MD's	DND
RN's-LPN's	DND
Aides	DND
Total Staff	626 FTE's
2009 Admissions	6,304
2009 Outpatient Visits	126,400
Occupancy Rates	DND
Average Salary	DND
2009 Revenues (millions)	\$64.8
2009 Expenses (millions)	DND
2009 Bad Debt and Charity	\$3,209,500
Administrator	Clare A. Haar, CEO
Chairman	John McHugh
No. and type of off-campus facilities/centers	5 - physician offices, outpatient lab, radiology service
Year Founded	1908

SOURCE: Eastern Niagara Hospital, 1/6/11.

DEGRAFF MEMORIAL HOSPITAL

45 Tremont Street - PO Box 750
North Tonawanda, N.Y. 14120
(716) 690-2004 Fax: (716) 690-2300
Website: www.degraff.kaleidahealth.org

Beds	70
MDs	52
RNs-LPNs	WND
total staff	WND
Avg. salary:	
RN	WND
LPN	WND
Aides	WND
2009 Admissions	WND
2009 Outpatient Visits	WND
Occupancy Rate	WND
Average Stay	5.79 days
2009 Revenues (millions)	Part of
2009 Expenses (millions)	Kaleida
2009 Bad Debt and Charity	Health System
President	Anthony Zito
Chairman	John R. Koelmel
No. and type of off-campus facilities/centers	1 adult day care, 1 skilled nursing facility, 1 Wellness Center
WNY Medical Network Membership	GNHYHA Kaleida Health
Year Founded in WNY	1914

SOURCE: DeGraff Memorial Hospital, 11/3/10.

MOUNT ST. MARY'S HOSPITAL

5300 Military Road
Lewiston, N.Y. 14092
(716) 297-4800 Fax: (716) 298-2333
Website: www.msmh.org.



Mount St. Mary's hospital has been designated as a Stroke Center by the New York State Department of Health.

Beds	179
MD's	2
RN's-LPN's	211-8
total staff	873
Avg. salary:	
RN	DND
LPN	DND
Aides	DND
FY 2010 Admissions	6,832
FY 2010 Outpatient Visits	144,980
Occupancy Rate	48%
Average Stay	4.39 days
FY 2010 Revenues (millions)	105.8 M
FY 2010 Expenses (millions)	104.7 M
FY 2010 Bad Debt and Charity	4.6 M
President & CEO	Judith A. Maness
Chairman	Sr. Margaret Tuley, DC
No. and type of off-campus facilities/centers	1 Neighborhood Health Center, 1 Outpatient Rehabilitation Center, 2 Specialty Care Clinics, 1 Business Center, 1 Skilled Nursing Facility
Medical Network Membership	Ascension Health
Year Founded in WNY	1907

SOURCE: Mount St. Mary's Hospital, 2/4/11



NIAGARA COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT

VANTAGE CENTER - SUITE ONE
6311 INDUCON CORPORATE DRIVE
SANBORN, NEW YORK 14132

PHONE: (716) 278-8750
FAX: (716) 278-8757
WWW.NCCEDEV.COM

NIAGARA HOSPICE

4675 Sunset Drive
Lockport, N.Y. 14094
(716) 439-4417 Fax: 439-6035
www.niagarahospice.org

Because Hospice is a concept of care, not a place of care, every effort is made to enable patients to remain at their home and receive the loving care of family and friends with the support of the Hospice Team. This professional health care team is specially trained to meet the needs of the patient and family through several kinds of care.

- Physical Care
- Emotional Care
- Spiritual Care
- Bereavement Care

Complimentary Services:

- Art Therapy
- Music Therapy
- Pet Therapy
- Massage Therapy

Hospice care is available to everyone, including nursing home residents and the developmentally disabled. Hospice ensures continuity of services through agreements with local hospitals that provide acute and respite care when appropriate.

REGIONAL HOSPITALS & RESEARCH CENTERS

Roswell Park Cancer Institute

Buffalo, NY
1-877-ASK-RPCI (1-877-7724)
www.roswellpark.org

A comprehensive cancer center, ranked as one of the top five cancer hospitals/institutes in the nation. Today a renaissance at RPCI is setting the stage for future discovery. Inspired by emerging technologies and new ways of thinking, they are rebuilding their campus, recruiting world-renowned scientists and clinicians and placing greater emphasis on interdisciplinary collaboration in research and treatment. They have added more than 100 of the nation's best clinical and scientific faculty to their ranks in the past three years alone. Their fresh ideas build on the expertise of their existing intellectual base and open up untested routes to discovery.

Their new Center for Genetics and Pharmacology will have tremendous impact on recruitment, retention and research. It adjoins the NY State Center of Excellence in Bioinformatics & Life Sciences and the Hauptman-Woodward Medical Research Institute as part of a comprehensive Buffalo Life Sciences Complex, creating fertile ground for inquiry and the sharing of information.

LICENSED MEDICAL CARE IN NIAGARA COUNTY

CATEGORY	NUMBER	PER 100,000 RESIDENTS
Dentist	126	57.3
Licensed Practical Nurse (LPN)	1,235	561.7
Medicine (M.D.)	349	158.7
Occupational Therapist	84	38.2
Optometrist	24	10.9
Pharmacist	202	91.9
Physical Therapist	158	71.9
Podiatrist	14	6.4
Psychologist	16	7.3
Registered Professional Nurse (RPN)	2,745	1,248.6

SOURCE: New York State Education Department, Division of Professional Licensing Services, Second Half of FY 2007.

Erie County Medical Center (ECMC)

462 Grider Street
Buffalo, NY 14215
General Information: (716) 898-3000
www.ecmc.edu

Located on a 67-acre campus, this regional medical center ranked among the nation's top 100 hospitals for both ICU Care and Cardiovascular Services. ECMC is home to the only adult trauma center in WNY, one of the most modern in the nation. Furthermore, ECMC operates the region's only Burn Treatment Unit, the only one of its kind between Rochester and Pittsburgh, and the area's only spinal cord injury center and Head Trauma unit. Home to the UB Medical School's Department of Psychiatry.

Women's and Children's Hospital of Buffalo

219 Bryant Street
Buffalo, NY 14222
General Information: (716) 878-7000
www.wchob.org

For over 100 years, The Women's and Children's Hospital of Buffalo has been the regional center for comprehensive, specialized pediatric and women's health services for the Western New York Region and beyond. As the regional center for such services, WCHOB is designated to provide specialized care. Centrally located in the City of Buffalo, WCHOB admits nearly 28,000 patients annually and sees more than 123,000 outpatients at its emergency room or one of its sub-specialty clinics.

Hauptmann-Woodward Medical Research Institute

700 Ellicott Street
Buffalo, NY 14203-1102
(716) 898-8600
www.hwi.buffalo.edu

The Hauptman-Woodward Medical Research Institute (HWI) is an independent, non-profit, biomedical research facility located in the heart of downtown Buffalo's medical

campus. Since 1956, HWI scientists have been committed to improving human health through study, at a molecular level, of the causes and potential cures of many diseases. In contrast to clinical research, the focus of Hauptman-Woodward's basic research is to determine the structures of individual substances such as proteins that play a role in the development of specific diseases. This research explores questions like the following: What is the three dimensional shape of a particular protein molecule? How and with what does this protein interact? What controls these interactions? What structural alterations lead to the development of disease?

Working under the leadership of Nobel-Laureate Herbert Hauptman, HWI scientists use the techniques of molecular biology, biochemistry, and crystallography to answer these questions. The results of their investigations provide the starting point for better drug design. In addition, other research on going at HWI seeks to improve the methods of crystallization and data analysis used for molecular structure determination by scientists worldwide.

Other significant regional research centers include:

- Dent Neurological Institute
- Millard Fillmore Hospital Clinical Pharmacokinetics Laboratory
- The Center for Advanced Molecular Biology and Immunology
- The Pharmacotherapy Research Center
- The Center for Cognitive Science
- The Periodontal Disease Research Center

and other research centers affiliated with SUNY at Buffalo (UB).